



September 20, 2011

**JOB TITLE:**

Technical Inside Sales Representative

Ready to put your technical knowledge and experience to work on a whole new level?

Searching for an opportunity to build customer service skills and business relationships that rival your proven technical abilities?

Join CSI, a company with a culture of community, teamwork, mutual respect and lifelong learning. The next step in your career path could be the best step you ever imagined. CSI offers an opportunity to leave behind stale and conventional methods of selling, by encouraging critical thinking and using straight-forward techniques that meet customers' needs.

**JOB SUMMARY:**

CSI is currently accepting applications for a Technical Inside Sales Representative position in a challenging and fast paced distribution environment.

This position will be responsible for helping customers with multiple sanitary product lines for the food, dairy, beverage, and pharmaceutical processing industries. There will be extensive training on distribution and customer relationship management software, as well as CSI procedures.

Integral to this position is dealing with varying technical levels of product and process application issues and offering recommendations to resolve these issues. This position also requires an organized individual, who will be handling tasks such as taking customer calls, entering and expediting customer orders and issuing purchase orders to care for the customer's needs.

This position requires a mechanical aptitude, initiative and computer proficiency. An ability to communicate and develop relationships with customers is critical. The successful candidate must be able to multi-task!

**EDUCATION:**

High school diploma/GED: required

College credits: required

Bachelor's degree: desired

**EXPERIENCE:**

Customer service, including order entry experience: required

Good telephone etiquette: required

Stainless steel, metals-related, or sanitary process industry experience: required

Mechanical aptitude: required

Computer proficiency; required

MS Word and Excel Intermediate; required

Windows 2000 or XP, required

10-key/data entry experience: a plus

**COMPENSATION:**

\$12.00 to \$20.00 per hour, commensurate with experience and skills

**BENEFITS:**

100% paid for employee medical and prescription coverage, life insurance, short-term & long-term disability

Employee paid dental, vision, and voluntary supplemental insurance

401(k) with matching

7 days vacation after 6 months and 14 days vacation after 1 year

**HOW TO APPLY:**

Send resume to:

Central States Industrial  
ATTN: Human Resources  
2700 Partnership Blvd.  
Springfield, MO 65803

OR

Email resume to:

[hr@csidesigns.com](mailto:hr@csidesigns.com)