



April 20, 2011

JOB TITLE:

Outside Sales – St. Louis

JOB SUMMARY:

*Are you frustrated with lack of support?
Disappointed with the ability to grow with your company?
Concerned about your earning potential?*
Here is a unique opportunity for a top producer!

The ideal candidate must have prior success selling high end engineered products and systems to buyers, engineers, managers, and or directors of large corporations in a competitive market and against established vendors.

You must be willing to prospect and find new opportunities. You must be excellent at finding new opportunities, building relationships, growing existing accounts and have excellent listening skills and problem solving skills. You should be a self starter, be highly motivated and goal oriented and able to work without supervision but as part of a team.

Experience with and application of fluid handling equipment for the food, dairy, beverage processing industries is helpful. This position requires the candidate to live in the St. Louis area and work as a remote employee. Approximately 4-6 nights of overnight travel per month will be required.

EDUCATION:

High school diploma/GED; required
Bachelors Degree; required
Business, Sales, Process Engineering; preferred

EXPERIENCE:

2+ years experience as a remote employee; required
Mechanical aptitude; required
Customer service experience; required
Computer proficiency; required
MS Office Suite including proficiency with Outlook, Excel, Word, and Powerpoint
Knowledge/experience/application of sanitary and hygienic processing equipment; required
Exposure to estimating design and application of process equipment, desired

OTHER:

Valid driver's license; clean driving record
Willingness and ability to travel
Able to lift 30+ pounds; climb stairs, ladders

COMPENSATION & BENEFITS:

Compensation – commensurate with experience
100% paid for employee medical and prescription coverage, life insurance short-term disability, long-term disability
Employee paid dental, vision, and voluntary supplemental insurance
401(k) with matching
7 days vacation after 6 months and 14 days vacation after 1 year

HOW TO APPLY:

Send resume to: Central States Industrial
ATTN: Human Resources
2700 Partnership Blvd.
Springfield, MO 65803

Email resume to: hr@csidesigns.com